

# U.S. Representative Dennis Moore Procurement Conference

## AGENDA

August 11, 2009

	Room
7:30 <b>Registration &amp; Breakfast</b> <b>Visit Exhibits and Network</b>	Capitol Federal Conference Center
8:00 Exhibits Closed	
8:05 Posting of Colors	
8:10 <b>Welcome &amp; Introduction of</b> <b>Congressman Dennis Moore</b> <i>Dr. Terry Calaway, JCCC President</i>	
8:15 <b>Comments</b> <i>Rep. Dennis Moore, 3<sup>rd</sup> District</i>	
8:20 <b>Resources for Small Businesses</b> <i>Government Procurement Assistance To All Categories of Businesses</i> <i>Terri Bennett, Program Manager,</i> <i>Heartland Procurement Technical Assistance Center (PTAC)</i> <i>Small Business Assistance</i> <i>Malinda Bryan-Smith, Regional Director,</i> <i>Kansas Small Business Development Center (SBDC)</i> <i>Women's Business Assistance</i> <i>Sherry Turner, Executive Director,</i> <i>Kansas Women's Business Center</i> <i>Transportation-Related Contract Assistance</i> <i>Bill Stuby, Procurement Counselor,</i> <i>Small Business Transportation Resource Center (SBTRC)</i>	
8:35 <b>Successful Government Contractor -</b> <i>(TBD)</i>	
8:45 <b>Visit Exhibits &amp; Network</b>	
9:15 <b>Break/Speakers Set Up For Sessions</b>	
9:30 <b>Sessions</b>	
1) State of Kansas and Johnson County <i>Doing Business with Them</i>	146
2) Heartland PTAC <i>Winning Government Contracts 101</i>	175
3) Peters Writing Services <i>10 "Killer" Writing Mistakes to Avoid with Proposals</i>	181

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### AGENDA (continued) August 11, 2009

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| 4) Kansas Dept. of Commerce (DOC) & Kansas Dept. of Transportation (KDOT) and the Small Business Administration (SBA)<br><i>Certification Programs</i> | 144                               |
| 5) Prime Contractor Panel<br><i>How to do Business with These Prime (Large) Companies</i>  | 155                               |
| 6) Fort Leavenworth<br><i>Contracting with Fort Leavenworth</i>  | 142                               |
| 7) General Services Administration<br><i>Doing Business with GSA</i>   | 157                               |
| 8) Department of Homeland Security<br><i>Doing Business With DHS</i>   | 145                               |
| <b>10:30 Break/Speakers Set Up For Sessions</b>  |                                   |
| <b>10:45 Sessions (Repeat of 9:30 sessions)</b>  |                                   |
| <b>11:45 Break</b>   |                                   |
| <b>11:55 Luncheon</b>  | Capitol Federal Conference Center |
| <i>Lt. Gen. William Caldwell, IV</i><br><i>U. S. Army Combined Arms Center and Ft. Leavenworth</i>   |                                   |
| <b>12:45 Visit Exhibits &amp; Network</b>  |                                   |
| <b>1:15 Break/Speakers Set Up For Sessions</b><br><b>Exhibits Closed</b>   |                                   |
| <b>1:30 Sessions</b>   |                                   |
| 1) State of Kansas and Johnson County<br><i>Doing Business with Them</i>   | 146                               |
| 2) Heartland PTAC<br><i>Winning Government Contracts 101</i>   | 175                               |
| 3) Peters Writing Services<br><i>10 "Killer" Writing Mistakes to Avoid with Proposals</i>  | 181                               |
| 4) Kansas Dept. of Commerce (DOC) & Kansas Dept. of Transportation (KDOT) and the Small Business Administration (SBA)<br><i>Certification Programs</i> | 144                               |

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| 5) Prime Contractor Panel                                    | 155 |
| <i>How to do Business with These Prime (Large) Companies</i> |     |
| 6) Fort Leavenworth  | 142 |
| <i>Contracting with Fort Leavenworth</i>                     |     |

2:30          ADJOURN

**Please fill out the evaluation form included inside the booklet and leave it on the registration table once the conference is over. Thanks!**